

The background of the slide is a composite image. It features a view of the Earth from space, showing the blue and white horizon. Overlaid on this are several satellite icons in orbit, each with concentric circles representing signal range. Bright blue lines connect these satellites, forming a network. In the foreground, there are glowing blue arcs that resemble signal paths or orbits. The word "SAT2LIOT" is prominently displayed in the center in a large, white, sans-serif font. The "2" is stylized. An orange swoosh graphic is positioned behind the "I" and "O" of the word.

SAT2LIOT

Integrating 5G NB-IoT into India's Satellite Spectrum Strategy
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We are the **first 5G NB-IoT telecom operator from space** providing standard-based, low-cost and global connectivity, implementing **roaming agreements** and working as an extension of the local **MNOs** current footprint.

Sateliot and the role of 5G NB-IoT in India's Connectivity Roadmap

Context:

Rural connectivity in India still faces coverage and costs constraints

- India's telecom operators have achieved broad 4G coverage, but NB-IoT availability remains limited, concentrated primarily in urban and semi-urban zones.
- Extending terrestrial IoT networks into remote areas is capital-intensive, especially across agricultural belts, forests, deserts, mining regions, and maritime zones.

Critical sectors need continuous, low-cost, wide-area IoT connectivity.

SATELIOT's value proposition



Standards-based satellite IoT aligned with India's ecosystem



Operator-centric, not competitive (*wholesale approach*)



Nationwide massive IoT at minimal incremental costs



Complements existing government and private-sector connectivity initiatives

Why NB-IoT requires a distinct spectrum approach

NB-IoT is a narrowband, low-interference, standards-based service that is **fundamentally different** from broadband NGSO systems and therefore warrants a **distinct, proportionate spectrum framework** within India's satellite roadmap.



Bandwidth and interference considerations

- NB-IoT NTN uses kilohertz-level narrowband channels
- Minimal interference footprint; high coexistence potential



Network and service architecture

- Sateliot's NB-IoT is **B2B/wholesale**, integrating via MNO cores
- Not a direct-to-consumer broadband service
- Lower regulatory & security complexity than broadband satellite



Power and terminal characteristics

- Devices use existing NB-IoT chipsets and low power levels
- Fundamentally different from broadband NGSO terminals



Socioeconomic impact profile

- Massive IoT enables millions of low-cost, high-development-value connections
- Warrants a proportionate, lighter-touch framework relative to broadband NGSO

Spectrum Challenges and Developments – AI 1.12 WRC 27

- Existing MSS service link allocations are congested and often locked by legacy systems.
- Despite increasing market demand, LDR MSS systems are often unable to secure spectrum rights due to these limitations, delaying service roll-out and regional integration.

AI 1.12 - Four bands are being studied for potential LDR MSS NGSO allocations

1 427–1 432 MHz (space-to-Earth) - Requires careful consideration of adjacent passive services (radio astronomy, EESS).

1 645.5–1 646.5 MHz (Earth-to-space) - Offers a narrow MSS segment but may be viable due to low duty-cycle transmission patterns (IMO GMDSS considerations).

1 880–1 920 MHz (bi-directional) - Sits adjacent to IMT systems and requires compatibility studies with mobile terrestrial services.

2 010–2 025 MHz (bi-directional) - Already allocated to MSS in some regions but is often constrained by legacy coordination filings.



A proportionate licensing framework for NB-IoT NTN

Licensing NB-IoT NTN under a **light-touch, service-appropriate framework** enables rapid, affordable IoT expansion across India without the complexity of broadband satellite rules.



Tailored landing rights for narrowband IoT services

Because NB-IoT NTN is a narrowband, low-interference, machine-type service, it is suited to a lighter, service-appropriate landing rights framework, including administrative Spectrum pricing for this technology



Standard NB-IoT devices are not traditional satellite terminals

NB-IoT NTN uses the same low-power NB-IoT modules already deployed terrestrially in India, so device approval can follow existing NB-IoT certification pathways without satellite-specific terminal licensing.



Flexible gateway & integration requirements

Sateliot connects through virtualized roaming interfaces with MNO cores, meaning gateway requirements can remain flexible and need not follow traditional broadband satellite models.



National-scale use cases enabled by NB-IoT

MARITIME



IoT would boost its potential to **increase trade flows** but always keeping the assets and containers secured and tracked.

CROPS & LIVESTOCK



Applying **smart farming** would help achieve more **efficient** and **sustainable** production, also increasing sustainable production of smallholder farming communities and their **livestock production** by **monitoring** the animals conditions and their needs.

RAILWAYS AND ROADS



Enable tracking of trains and vehicles, support efficient traffic management, and provide **critical data for infrastructure** planning and maintenance, improving operational efficiency and safety while reducing environmental impact.

MINING



Satellites provide the mining industry with **critical data for exploration**, monitoring, efficiency and sustainability.

ASSET TRACKING



Using IoT-enabled **tracking** devices, to track not only the **containers**, but **assets** in general, monitoring its condition and **ensuring security**.

A call to partnership

A unified licensing pathway integrating landing rights, gateway approvals, spectrum assignment, and service authorization would accelerate global operators' participation and improve India's positioning as a satellite innovation hub.

- A distinct, proportionate framework for NB-IoT NTN will enable India to seamlessly adopt standardized satellite IoT as part of its broader 5G and emerging 6G ecosystem.

Working with Indian MNOs to extend nationwide IoT coverage

- Sateliot's roaming-based model complements—rather than competes with—Indian operators, enabling low-cost IoT reach into rural, remote, and maritime areas.

Supporting India's national digital priorities

- NB-IoT NTN can accelerate progress in agriculture, logistics, disaster resilience, maritime safety, and environmental monitoring—areas central to Digital India and Viksit Bharat 2047.

Because a **connected world** is a **better world**

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